INVITATION TO TENDER FOR A PROPOSED CONTRACT BETWEEN:

ESKOM HOLDINGS SOC LIMITED

AND

CONTRACTOR

FOR (the works):

BOILER BUNKER LEVEL MEASUREMENT AT ARNOT POWER STATION

CONTENTS:

T1.1: INVITATION TO TENDER LETTER
T1.2: TENDER DATA
T1: ESKOM HOLDINGS SOC LIMITED'S STANDARD CONDITIONS OF TENDER

TENDER No.MPGXC00425Rx1

*Deadline for tender submission: 10:00 hours on 02 November 2016 (South African Standard Time)*

Return this cover sheet with tender
Eskom Holdings SOC Limited
Group Technology and Commercial
Tactical Sourcing Department
Arnot Power Station
Private bag X2
RIETKUIL
1087
www.eskom.co.za

Date: 11 October 2016
Ref: MPGXC004255Rx1
Enquiries: Reginah Ngshaumba
Tel: +27 13 297 9352

T1.1 INVITATION TO TENDER LETTER

Eskom Holdings SOC Limited invites you to submit a tender to provide the works identified on the cover sheet. The list of documents provided for the purpose of the tender is attached to this Letter of Invitation. The scope of work is given in the Works Information. The terms and conditions of the proposed contract are identified in Agreements and Contract Data.

Eskom Holdings SOC Limited's Standard Conditions of Tender specifies the actions to be taken during the process of tendering. The section entitled 'Tender Data' provides the details which make the standardised Conditions of Tender specific to this tender, including the criteria you are required to comply with in order to be able to submit a tender in response to this Invitation.

The tender documents are supplied to you on the following basis:

- Free of charge

We have delegated the responsibility for this tender to Eskom Holdings SOC Limited's Representative whose name and contact details are given in the Tender Data. We deem that a submission of a tender by you in response to this invitation constitutes your acceptance of the Conditions of Tender. Please complete the attached Acknowledgement Form and return by Fax as indicated on the form within 5 days of receiving this Invitation. If you do not intend submitting a tender kindly return all the enclosed documentation together with the Acknowledgement Form, giving your reason for not wishing to participate.

Tender documentation can be obtained via the following: It may be downloaded from http://mp2mas17.eskom.co.za/tenderbulletin/search.asp

240-55149773

CONTROLLED DISCLOSURE

TE – Group Commercial,
Effective 01 August 2012

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Tender documents may be downloaded as follows:

Click on Tenders
Click on What's out to tender
Click Eskom's Tender bulletin
Click on General Search
Click on Search

We look forward to receiving and evaluating your tender.

We look forward to receiving and evaluating your tender.

Yours faithfully,

Mr. Mashudu Matharishani
Procurement Manager
Arnot Power Station
Group Technology and Commercial
Tactical Sourcing
INVITATION TO TENDER- ENGINEERING AND CONSTRUCTION SHORT CONTRACT

FAX-BACK FORM
TO: ESKOM HOLDINGS SOC LIMITED's Representative

FROM
Arnot Power Station
Private Bag X2
RIETKUIL 1097

Attention: Reginah Ntshauba

Sender
Fax No. 013 297 9100

INVITATION TO TENDER NO. MPGXC004255Rx1

ACKNOWLEDGEMENT: RECEIPT OF INVITATION TO TENDER FOR THE PROVISION OF BOILER BUNKER LEVEL MEASUREMENT (THE WORKS)

We are in receipt of Eskom Holdings SOC Limited's letter dated 11 October 2016. We confirm that the documentation received by us is: (delete / complete as applicable)

Either: Correct as stated in the attached list of Contents, and that each document is complete. (tick box if documentation complete) □

Or: Incorrect or incomplete for the following reasons:

Please select either statement 1 or 2 below and delete the other:

1. We have noted the deadline for tender submission (given in the Tender Data) and will be submitting our tender before the closing date as instructed. □

   Indicate the status of the tenderer by ticking the appropriate box hereunder. The tenderer must complete the certificate set out below for his category of organisation.

   A. COMPANY □
   B. PARTNERSHIP □
   C. JOINT VENTURE □

   A. Certificate for company

   I, ________________________________, chairperson of the board of directors of ________________________________, hereby confirm that by resolution of the board taken on ____________ (date), Mr/Ms ________________________________, acting in the capacity of ________________________________, was authorised to sign all documents in connection with this tender offer and any contract resulting from it on behalf of the company.
B. Certificate for partnership

We, the undersigned, being the key partners in the business trading as ____________________________ hereby authorise Mr/Ms ____________________________ acting in the capacity of ____________________________ to sign all documents in connection with the tender offer for Contract ____________________________ and any contract resulting from it on our behalf.

<table>
<thead>
<tr>
<th>Name</th>
<th>Address</th>
<th>Signature</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tbody>
</table>

NOTE: This certificate is to be completed and signed by the full number of Partners necessary to commit the Partnership. Attach additional pages if more space is required.

C. Certificate for Joint Venture

We, the undersigned, are submitting this tender offer in Joint Venture and hereby authorise Mr/Ms ____________________________ an authorised signatory of the company ____________________________ acting in the capacity of lead partner, to sign all documents in connection with the tender offer for Contract ____________________________ and any contract resulting from it on our behalf.

This authorisation is evidenced by the attached power of attorney signed by legally authorised signatories of all the partners to the Joint Venture.

Furthermore we attach to this Schedule a copy of the joint venture agreement which incorporates a statement that all partners are liable jointly and severally for the execution of the contract and that the lead partner is authorised...
to incur liabilities, receive instructions and payments and be responsible for the entire execution of the contract for and on behalf of any and all the partners.

<table>
<thead>
<tr>
<th>Name of firm</th>
<th>Address</th>
<th>Authorising signature, name (in caps) and capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
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</tr>
</tbody>
</table>

2. We do not intend to submit a tender for this work, and return all of the attached documentation herewith. Our reason for not wishing to submit a tender is as follows:

_________________________________________________________________________________
_________________________________________________________________________________
_________________________________________________________________________________

Yours faithfully

for the tenderer
T1.2 TENDER DATA

The clause for which the italicised term is principally required is given in square brackets like these [ ] at the beginning of each of the following data statements. However, many other clauses make use of the italicised term.

1 General

- [1.1] Eskom Holdings SOC Limited's Representative is
  - Name: Reginah Ntshauba
  - Address: Eskom Holdings SOC Limited
    - Arnot Power Station
    - Private Bag X2
    - RIETKUIL
    - 1097
  - Tel No.: +27 13 297 9352
  - Fax No.: +27 13 29 9100
  - E mail: NtshauMR@eskom.co.za

- [1.1 & 2.1] A tenderer is a person, partnership, firm or company eligible to submit a tender in accordance with these criteria (note the requirements on BEE [2.33]): (complete / delete / add as applicable):
  - Registered (country): Republic of South Africa
  - Other (specify): "Only those respondents who are registered with the Construction Industry Development Board, in a contractor grading designation of 3EPPE (Electrical Engineering Works - Infrastructure) or Higher or should be in a position of being registered with required CIDB at contract award stage.

  Tenderers who do not meet Eskom's mandatory requirements and specifications will result in the tenderer not being evaluated further.

- [3.12] A responsive tender will be evaluated on the following tender criteria: Volume 2 (Tender Returnable) and Weightings Evaluation criteria.


  Basic compliance
  - Functional Analysis
  - Financial Analysis
  - Price and Preference Analysis
  - Objective Criteria
2 Tenderer’s obligations

- [2.3 & 2.5] The tender documents are
  - Volume 1 Tendering procedures
  - Volume 2: Returnable documents
  - Volume 3: Contract
  - Addenda [2.7; 3.2] issued by Eskom Holdings SOC Limited

- [2.8] A Non-compulsory site clarification meeting has been arranged for tenderers as follows:
  - Commence at: 10H30
  - On: 18 October 2016
  - The venue is: Rietkuil Conference Room (Arnot-Rietkuil Country Club situated at Rietkuil Property)
  - The meeting arrangements are site clarification meeting.
  - NB: This session will provide tenderers an opportunity to clarify certain aspects as set out in the tender document.
  - Tenderers shall confirm their intention to attend by Fax to:
    - Name: Reginah Ntshauba
    - Fax No.: +27 13 297 9100/86 539 9597

  stating the name, position and contact details of each proposed attendee.

- [2.9] The closing date and time for clarification of queries is 5 working days before the deadline for tender submission (25 October 2016@15:30). Please note that No tenderer is allowed to contact the contract manager in anyway before contract award. All clarification of queries must be sent to a Buyer in writing via E-mail (NtshauMR@eskom.co.za) or Fax no. +27 13 297 9100/86 539 9597. The single point of contact of all queries is a Buyer.

  The extension of tender time is 5 working days before the deadline for the submission of tenders and is subject to acceptance by Eskom Holdings SOC Limited.


- [2.16] Alternative tender(s) may be based only on the following criteria and subject to acceptance by Eskom Holdings SOC Limited.
  - A different completion date.
  - A different main option and other combinations of secondary option clauses, acceptable to the Employer, selected from the NEC Engineering and Construction Contract.
  - Provision of a financing package where none has been requested by this tender.
  - Different technical methods and specifications.

- [2.18] The tender may be for the whole or part of the works.

- [2.19] Tender returnables are generally in the document called Tender Returnables, but may also be in other tender documents where the tenderer is requested to return something as part of his tender.
• [2.20] The tender shall be submitted as One original hard copy plus One identical hard copy of the original document of each of the technical, commercial and financial documents and other tender documents where the tenderer is requested to return something as part of his tender, failure to submit necessary copies of a tender will disqualify the supplier.

NB: Suppliers submitting copies which are materially incomplete for purposes of evaluation will also be disqualified.

NB: Kindly ensure that all documents are submitted as per tender returnable list.

• [2.22] The invitation to tender number is MPGXC004255Rx1.

• [2.23] The tender shall be addressed to Eskom Holdings SOC Limited as follows:

"STRICTLY CONFIDENTIAL"
ENQUIRY: MPGXC004255Rx1
ENQUIRY CLOSING DATE: 2016-11-02
ENQUIRY CLOSING TIME: 10H00 (South African Standard Time)
ESKOM HOLDINGS SOC LIMITED
ARNOT POWER STATION

SCOPE OF WORK: BOILER BUNKER LEVEL MEASUREMENT AT ARNOT POWER STATION.

• [2.25] The place for delivery of the tender is Eskom Holdings SOC Limited's Tender Box located at:

TENDER CENTRE
NO.10 SMUTS AVENUE
WITBANK / EMALAHLENI
MPUMALANGA

Marked: Confidential Tender No. MPGXC004255Rx1

(NOTE: TELEGRAPHIC, TELEPHONIC, TELEX, FACSIMILE, E-MAIL AND LATE TENDERS WILL NOT BE ACCEPTED).

• [2.25 & 2.5] The deadline for tender submission is 10H00 hours on 02 November 2016 (South African Standard Time)

• [2.28] The validity period is 12 weeks.

• [2.24 & 3.6] A two-envelope system will NOT be used, however tenderers are required to submit a tender that is clearly marked and neatly filed.

• [2.34] Eskom Holdings SOC Limited's requirement regarding BEE/Black Women-owned Suppliers is not applicable.

3 Eskom Holdings SOC Limited's undertakings

• [3.4] There will be no public opening of the tenders and prices will not be read out.

• [3.14] Eskom Holdings SOC Limited's Representative will determine the evaluated tender price by adjusting the total of the Prices (if any) as follows:
INVITATION TO TENDER- ENGINEERING AND CONSTRUCTION SHORT CONTRACT

☐ Making the specified correction for arithmetical errors [3.12].
☐ Excluding contingencies in any bill of quantities or activity schedule.
☐ Making an adjustment based on the application of the quantitative information entered by tenderers in the Contract Data provided by the Contractor to provisional amounts assessed by Eskom Holdings Limited's Representative. A model tender assessment schedule suitable for use with Options A and B of the NEC Engineering and Construction Contract may be included in the tender returnables for this purpose.
☐ Making an appropriate adjustment for any other acceptable variations, deviations, or alternative tenders submitted.
☐ Making a comparison of the Nett Present Value of each adjusted tender based on the tendered programme (if provided) and prices, on the estimated effect of Price Adjustment Factors and rate of exchange fluctuations (if applicable) and on other evaluation parameters relating to uncertainty and risk.
☐ If they comply with Eskom's specification.

• [3.19, 3.20, 3.22] The number of copies of signed contract documents to be supplied by Eskom Holdings SOC Limited are:
  ☐ For the NEC Engineering and Construction Short Contract: One
  ☐ For the NEC Adjudicator's Contract: None

4 Additional conditions of tender are:

NOTE:

• The tender must be submitted as two documents, one original and one identical copy.
• Please also make sure that you keep to time, tenders must be in the tender box no later than 10h00 am on 2016-11-02.
• Please make sure that you return all the returnable documents as per the tender documents.
• Failure to adhere to the above will lead to your tender being disqualified.

Eskom Holdings SOC Limited standard condition of tender will apply to this enquiry.

Financial Conditions – the offered prices should be exclusive of VAT.

Upon evaluation of proposals received, a contract will be concluded with one supplier. Eskom will not be bound to accept the lowest or any proposal.

The onus is upon the Supplier to ensure that copies of the documentation listed above are in his possession and that his proposal is submitted strictly in accordance with the documents concerned.

All clarification questions and additional information sought during the tendering process will have to be submitted in writing. Written confirmation of the answers given and notes covering required questions will be issued, to all tenderers. These notes shall form part of the Tender Dossier and it will be the responsibility of the Tenderer to ensure that he/she receives the notes, which will be posted on the tender bulletin.

• NB: Proposals shall be well organised, straightforward, clear and concise, and be responsive to the requirements of the Scope of Work.
• Please note that fax numbers and e-mail address on the Tender document are not for tender submission purpose, but for communication and/or clarification purpose.

NEGOTIATION AFTER TENDERING

Eskom reserves the right to enter into negotiations with one or more of the respondents prior to contract award.

CONFIDENTIALITY

The information contained in this document is of a confidential nature, and may only be used for purpose of responding to this Enquiry. This confidentiality clause extends to partners, whom you may decide to involve in preparing a response to this Enquiry. The Enquiry and any supporting documents submitted as part of your response will become the property of Eskom. Eskom will treat all information as received as confidential.

CONFLICT OF INTEREST

The suppliers must complete the declaration of interest form attached, to indicate that none of its personnel have any involvement or interest in Eskom and likewise no Eskom personnel have any involvement or interest in the respondent’s business as regards this Enquiry. It is part of the tender returnable.

CONDITIONS OF TENDERING

We deem that a submission of a tender in response to this invitation constitutes acceptance of the Standard Conditions of Tender and the additional terms contained in this Tender Data.

CHANGES, DELETIONS OR AMENDMENTS TO DOCUMENTATION

No changes, deletions or amendments are allowed to the Tender, Tender Conditions, NEC document or addendums. Separate submission / deviation sheet to be submitted where required.

DEVIATION SHEET

Tenderer’s to provide a Commercial Deviation Sheet listing any deviation from Tender Enquiry and NEC Contract document with relevant counter proposal. See appendix for Deviation Sheet format on the NEC document. Note: changes to Core NEC clauses are not an option.

FINANCIAL

Completed Price List.

SUPPLIER EVALUATION

Eskom reserves the right to do suppliers evaluation / accreditation to determine Suppliers ability to perform the required services prior to contract award.

SUPPLIER APPLICATION

Eskom Holdings SOC Limited comprise of various Division, each with their own Vendor Database. Registration with Generation Division is not automatic if registered with one or more of the other Eskom Divisions.

240-55149773
# Tender Returnables and Schedules

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>Mandatory for Evaluation</th>
<th>Mandatory for points allocation</th>
<th>Mandatory for contract award</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Completed NEC3 Engineering and Construction Short Contract: C2.2 Price List</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>Completed form of offer and acceptance-NEC3 Engineering and Construction Short Contract</td>
<td>✓</td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>3.</td>
<td>Completed data provided by the contractor- NEC3 Engineering and Construction Short Contract</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4.</td>
<td>Completed price schedules(Note: All suppliers are not, under any circumstances, to deviate from the required stipulated format for the provision of pricing)</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5.</td>
<td>Supplier Evaluation Pack for Service Providers- PAYE(Pay As You Earn) questionnaire to be completed and signed by the commissioner of oath</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6.</td>
<td>Initial each and every page of Eskom Holdings SOC Limited standard condition of tender</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7.</td>
<td>A signed statement or declaration confirming acceptance of Eskom's NEC3 Engineering and Construction Short Contract terms and conditions</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8.</td>
<td>Declaration of Shareholding and Directorship -CK2 or CM 29</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>9.</td>
<td>Condition of Supplier Registration with the Supplier Application Form(Only suppliers who are not registered on the Eskom Vendor Database- Supplier registration is a pre-requisite for contract award) (Please note that this is not a Tender returnable, it contain list of required</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td></td>
<td>documents to those suppliers who are not yet registered on the Eskom vendor database</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>---</td>
<td>------------------------------------------------------------------</td>
<td>---</td>
<td>---</td>
<td>---</td>
</tr>
<tr>
<td>10.</td>
<td>A Valid B-BBEE Verification Certificate issued by an Accredited Verification Agency or sworn affidavit</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>11.</td>
<td>Certificate, statement or declaration confirming compliance with the Employment Equity Act of 1998 (if employing more than 50 employees)</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>13.</td>
<td>Completed Supplier Declaration of Interest</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>14.</td>
<td>Completed Authority to submit offer/tender (Confirms the authority of the Supplier’s representative to act as an authorized agent on behalf of the Supplier)</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>15.</td>
<td>Completed Declaration of Fair Bidding Practices</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>16.</td>
<td>Completed Preference points claim form in terms of the preferential procurement regulations 2011</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>17.</td>
<td>Completed Appendix A and B (Commercial)</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>18.</td>
<td>Supplier Confidential and Non-Disclosure Agreement (NDA)</td>
<td>✓</td>
<td></td>
<td></td>
</tr>
<tr>
<td>19.</td>
<td>Audited Financial Statements of the tenderer for the previous two (2) financial years</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>21.</td>
<td>Proof of Central Supplier Database Registration</td>
<td>✓</td>
<td></td>
<td>✓</td>
</tr>
</tbody>
</table>

**Technical/Engineering Non-Negotiable Tender Returnable** (To be submitted with the Tender, Tenderer will be disqualified if the following returnable are not submitted with the tender)

|   | Similar work done with contactable details | ✓ |   |

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**CONTROLLED DISCLOSURE**

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TE – Group Commercial,
Effective 01 August 2012
## Detailed Method Statement on how work will be executed

- 

## CV's of safety and technical personnel

- 

## Quality control plan (QCP)

- 

### SHERQ Tender Returnable-Objective Criteria, To be submitted with the Tender

<table>
<thead>
<tr>
<th>Requirement</th>
<th>✔️</th>
<th>✔️</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Specific Environmental management plan (To include: Activity, impact, mitigation and responsible person)</td>
<td>✔️</td>
<td></td>
</tr>
<tr>
<td>ISO 9001:2008 Certificate</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Baseline SHE Risk Assessment</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>H&amp;S and Environmental management costing</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Proof of SHE competency</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Acknowledgement of Eskom's rules and requirements</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>SHE Plan</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Valid letter of good standing</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Medical Fitness certificates</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>SHE policy</td>
<td>✔️</td>
<td>✔️</td>
</tr>
<tr>
<td>Safety Questionnaire or Checklist</td>
<td>✔️</td>
<td>✔️</td>
</tr>
</tbody>
</table>

**NB: TENDER SUBMISSION FORMAT**

Tender to be submitted according to this invitation to tender numbering, sequence and headings.

**NB: DOCUMENTS MANDATORY FOR POINTS ALLOCATION MUST BE SUBMITTED WITH THE TENDER. IF NOT, THE TENDER WILL BE NON-RESPONSIVE!**

**NB: ALL DOCUMENTS REQUESTED AS TENDER RETURNABLES MUST BE SUBMITTED FOR COMPLETION OF CONTRACT AWARD!**

**NB: Failure to submit all tender returnable will results in tenderor being non-responsive.**

A four (4) step evaluation will be conducted:

1. Functional Analysis
2. Financial Analysis
3. Price and Preference Analysis
4. Objective Criteria- Supplier Development and Localisation
Basic compliance

Tender reviewed for compliance to all submission requirements i.e. Terms and conditions and specifications of the tender document.

Eskom requires all tenderers to comply with the Eskom’s specifications. Tenderers who do not meet Eskom’s specification will result in the tenderer not being evaluated further.

Step 1 - Functional Analysis: (Technical/Engineering)

Functionality

In general, not all tenders should be invited on the basis of functionality as a criterion. The need to invite tenders on the basis of functionality as criterion depends on the nature of the required commodity or service taking into account quality, reliability, viability and durability of a service and the tenderers technical capacity and ability to execute a contract. Functionality: The review will be done by the cross function team consisting of technical Commercial and Financial.

Eskom reserve the right to award a tender to a supplier who may not be the highest scoring or highest ranked supplier, for the purpose of maximising recognition of black ownership, black management control, skill development and/or preferential procurement in line with Section (2)(1)(f) of the PPPFA.

Proposals will be required to meet functionality/technical qualifying score in order to be evaluated further and proposals that fail to achieve the minimum qualifying score of 80% for functionality/technical will be disqualified. A weighted score-card approach will be used to evaluate technical compliance of tenders against the specification.

The review will be done as per the following:

<table>
<thead>
<tr>
<th>Functionality Criteria</th>
<th>Weightings</th>
<th>Overall Minimum Threshold for Qualification</th>
</tr>
</thead>
<tbody>
<tr>
<td>Technical</td>
<td>100%</td>
<td>80%</td>
</tr>
</tbody>
</table>

NB: Tenderers will be expected to score at least a minimum threshold of 80% to proceed to the next phase, if tenderers scores below 80% will be considered technically unacceptable.
Step 2: Financial Analysis

An analysis of the tenderers latest valid financial statements will be conducted for the purposes of establishing the tenderers financial viability and ability to meet all of its contractual obligations for the duration of the contract, should the tenderer be awarded the contract.

Where applicable a financial evaluation will be conducted by Eskom to further evaluate the financial viability of the tenderer. (incl. formal treasury evaluation).

Financial analysis must be conducted on all responsive and compliant tenders prior to the price and preference scoring. Eliminate tenders that do not meet Eskom’s financial requirements

Step 3: Price and Preference Analysis

- Calculate price points out of 90 (Price = Tendered (tactical) or evaluated (project) price)
- Maximum 10 points may be allocated to specific goals
- Apply preference points according to B-BBEE level contribution
- Add price points and preference points
- Select tender with highest points (Price Points + Preference Points)

\[
Ps = 90 \left( 1 - \frac{P}{P_{min}} \right) \\
P_{min}
\]
<table>
<thead>
<tr>
<th>B-BBEE</th>
<th>Qualification</th>
<th>Number of Points (90/10 system)</th>
<th>For procurement above R1 million</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>( \geq 100 ) points</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>( \geq 85 ) points &lt; 100 points</td>
<td>9</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>( \geq 75 ) points &lt; 85 points</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>( \geq 65 ) points &lt; 75 points</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>( \geq 55 ) points &lt; 65 points</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>( \geq 45 ) points &lt; 55 points</td>
<td>3</td>
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<td>( \geq 40 ) points &lt; 45 points</td>
<td>2</td>
<td></td>
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<tr>
<td>8</td>
<td>( \geq 30 ) points &lt; 40 points</td>
<td>1</td>
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<tr>
<td></td>
<td>Non-compliant contributor</td>
<td>&lt; 30 points</td>
<td>0</td>
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</table>

Step 4: Supplier Development and Localisation - objective Criteria

SUPPLIER DEVELOPMENT AND LOCALISATION REQUIREMENTS / OBLIGATIONS

Corporate Social Investment

The tenderer is required to identify and fund a CSI Project as a direct beneficiation of the Local to site communities of Rietkuil or the surrounding areas of Nkangala District Municipalities.

NB: There are schools identified which lack resources to skill local community’s students e.g. Witbank High School
1. AGREEMENTS AND CONTRACT DATA
   1.1 Contract Data Part 1: Data provided by the Employer
   1.2 Adjudicator's contract (if required with contract establishment)

2. PRICING DATA
   2.1 Pricing instructions

3. EMPLOYER'S WORKS INFORMATION
   3.1 See list of contents within the document itself

4. SITE INFORMATION
   4.1 List documents as applicable

5. DRAWINGS
   5.1 Works Information drawings
   5.2 Site Information drawings

NB: Eskom Policy, Procedure and Standard are uploaded on the Tender Bulletin.