

Business Linkage Centre

BLC Vision

To be a business linkage centre of excellence in growing your business

**2010—2011 SACCI
CHAMBER of the Year Award FoR BLC AchievementT**

**2011-2012 SACCI
RUNNER UP CHAMBER of the Year Award FoR BLC
AchievementT**

The BENEFITS:

- **Save and trustworthy** platform for Enterprise Development, Socio-Economic Development and Skills Development. Provision on consultation services on above elements
- First point of contact for **local supplier search**
- High quality projects with **full recognition** on BBBEE score-card
- **Provincial coverage** – covering whole of Mpumalanga
- Excellent **reporting** and feedback
- **Small admin** fee
- Services offered to SMME's are **free**
- **Career guidance** to youth
- Linking with **employment opportunities**
- Linking with **procurement information**

BLC registered with Institute of Business Advisors (IBA) and Business Skills of South Africa (BSSA)

Reasons to invest with BLC:

1. **Social investors** - administrator for grant investments
2. **CSI packages** – Enterprise Development; Socio-economic Development; Skills Development and Preferential Procurement
3. **Solid endorsements** – BECSA, Columbus Stainless, Eskom, Steve Tshwete LM, various other companies

Unique proven approach to enterprise development and small business support we believe that we are well positioned to be your partner of choice.

Work closely with **DTI and BBBEE** accredited verification agencies

The BLC is in line with the **LED strategies** of the Steve Tshwete Municipality, it's one of the pillars in the strategic orientations.

We believe in more than talk but actually doing and **executing, capacity building and building of win-win partnerships....**

MISSION STATEMENT

Promote the growth of local enterprise (Local Economic Development), by fostering linkages between SMME, corporate companies and public sector. Facilitate compliance for business in respect of BBEE Codes of Good Practice. Establish a business linkage centre that will be sustainable and offer continued service to the business community. Develop an extensive data base of locally issued tenders and suppliers.

To this end the mission of the BLC is primarily:

- To build the capacity of entrepreneurs to be more effective
- Increase awareness through seminars, training, workshops about the positivity impact of entrepreneurship on employment creation and economic empowerment
- To render consulting and advisory services to large private and public enterprises, identify, design implement and monitor the effectiveness of their ED/SED and SD focus on small business support. Procurement workshops and tender information and assist with local suppliers
- Provide cutting edge research services and international project management
- Governmental support and working together on LED
- Networking and information sharing opportunities for entrepreneurs to learn and exchange views on ED, SED and procurement and SD

To support the mission the service offerings of the BLC are divided in 3 main categories (target markets): **Corporate sector/Public sector and business community.**

TRADE REFERENCES

Only had successful completed projects since 2008 – meaning all investors claimed full recognition on BBBEE score-cards

Enterprise Development	BECSA	2008 – current
Career Guidance	Optimum Coal and Various	2009 – current
Enterprise Development	Columbus Stainless	2008 – current
Socio-Economic Development	Various Corporate Companies	2009 - current

Also a centre of excellence in managing and coordinating international projects:

Business Investment Climate –	German Development Cooperation	2008 – 2010
Commonwealth Local Government Forum and South African Local Government Good Practice Scheme	Leeds City Council	2009 - 2011
Employer Outreach	USAID/Jobs for the future and Nkangala FET college	2010 - Current

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